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Press Release

FOR IMMEDIATE RELEASE

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TRIMCO ANNOUNCES STRATEGIC PARTNERSHIP WITH FANTOM HARDWARE

OCEANSIDE, CALIFORNIA, October 30, 2018 — Trimco® (www.trimcohardware.com), a designer and manufacturer of high-performance architectural hardware, announced today the channel exclusive partnership with Fantom Hardware, a firm focused on the design and production of innovative products in interior design.

“We are excited to finalize and announce this channel exclusive partnership with Fantom Hardware. Leveraging our specification and manufacturing strengths in the North American construction markets, Fantom’s unique and patented product offering compliments Trimco’s position in the market as a trusted manufacturer of high-performance architectural hardware” states Trimco Vice President, Adam Matusz. “Along with our unique 3-dimensional branded Identity Hardware® portfolio, EPA-certified bactericidal copper Healthy Hardware® products and potential life-saving Lockdown Hardware™, the Fantom partnership and unique product range supports Trimco’s product strategy to deliver unparalleled product solutions to our distribution partners and end-user relationships.”

Fantom Hardware’s Fantom Doorstop range has received multiple international design accolades including RedDot Design, Good Design, Design for Export and The Design100. The Fantom Doorstop is the #1 most viewed/searched doorstop product in the world with over 25 million impressions.

Mark Sellar, Fantom Hardware’s Managing Director comments, “Trimco has been an industry leader in the US for many decades so I feel very fortunate and humbled to be working with such a professional, longstanding business. With Trimco specializing in hardware specification and supply allows us to access US projects directly from the initial planning stages, which is a huge bonus as it secures our manufacturing

schedule well into the future. On some occasions the hardware specified with Trimco may not be supplied for up to 18 months, so this gives us a fantastic opportunity to have a secured sales pipeline well into the future. I am thoroughly looking forward to working with the team at Trimco not only on our current product range but also on our future Fantom Defender range. We now have over 50 product SKU's in Fantom Hardware and will only expand on that in 2019."

Founded in 1949 in Los Angeles, California, Trimco is a trusted leader in developing high-performance architectural products for the most demanding environments. Trimco's expansive portfolio has many unique, patented solutions designed to address real life problems. Headquartered in Oceanside, California, Trimco has multiple manufacturing and distribution locations across North America.

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If you would like more information about this topic, please call Mladen Mandrapa at 323-262-4191 x1128, or email mmandrapa@trimcohardware.com.